#### The ESA Marketplace

#### The Common Challenges



Global Competition



Risk-Averse Industry

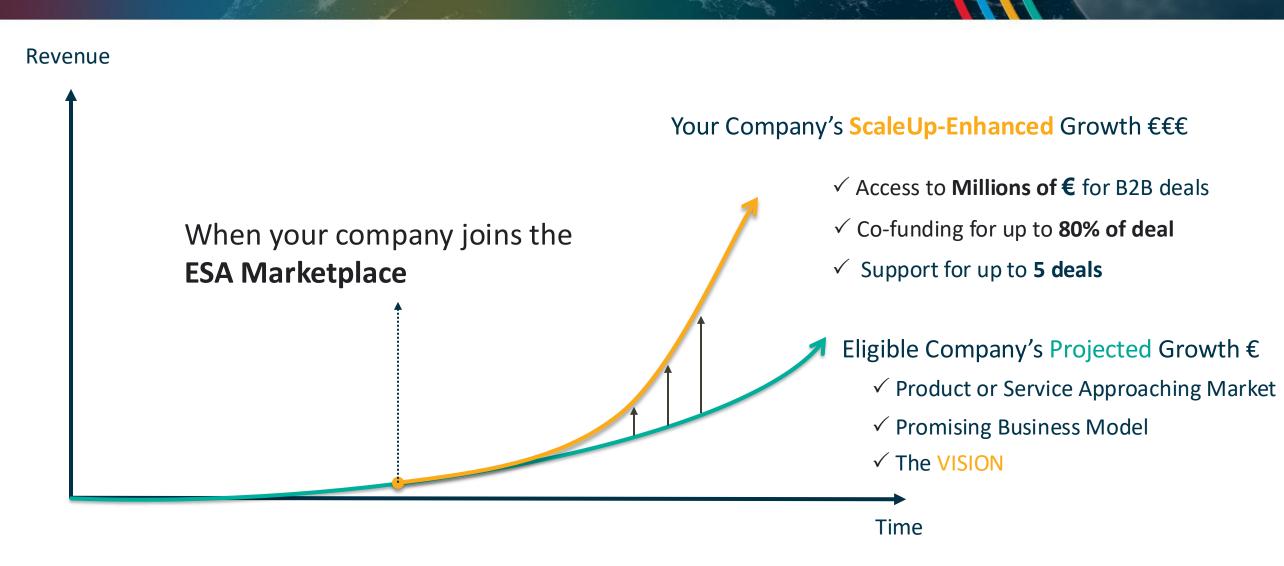


Scaling-up Capital

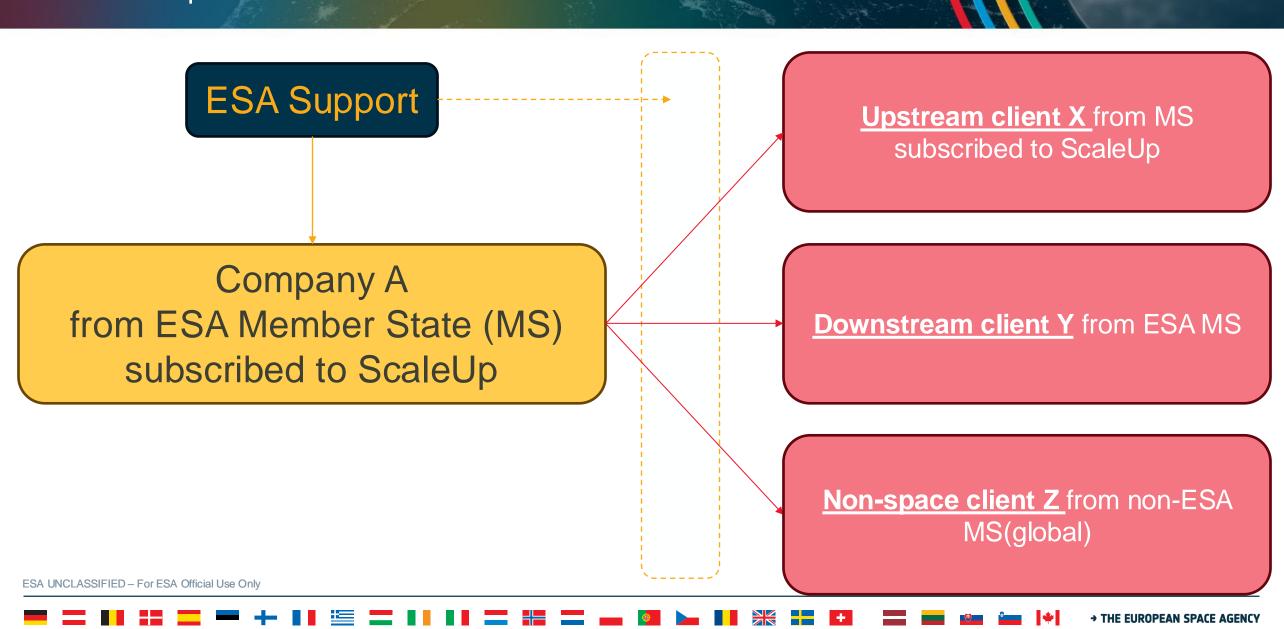
Foster the development of industrial players on upstream and downstream new and emerging markets to achieve sustained commercial growth

#### The ESA Marketplace effect











Supplier X providing upstream services and products from MS subscribed to ScaleUp

Supplier Y providing supplychain elements(OEM) from ESA MS

Supplier Z providing launch opportunities from non-ESA MS

Company A from ESA Member State (MS) subscribed to ScaleUp

**ESA Support** 

**MARKET** 

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→ THE EUROPEAN SPACE AGENCY

#### Constraints







### No Technical Development

## High-TRL Products and Services TRL7+

# Decreasing co-funding support

At a maxium of 80% form SME, and 50% for LSE.

For additional question and inquiries, please contact: scaleup\_invest@esa.int